

## Common Ground Quick Start Packages

### 1. Common Ground “Self Starter”

- Time: 20 hours
- Hourly rate: NPO rate of \$150 with 10% Convio Discount
- Price: \$2700
- Includes: Support materials for basic import, call in support,
- Description: This package is for the technically savvy client that has done a data import before. Idealist Consulting will act as a coach during data migration and configuration deliverable for the client. Idealist will also provide 5 hours of web based training for the less tech savvy of staff to help ensure a healthy adoption. Ideal for small to medium size organizations with 5 users or less.

### 2. Common Ground Stand Alone “Standard”

- Time: 50 hours
- Hourly rate: NPO rate of \$150 with 10% Convio Discount
- Price: \$6,750
- Deliverables: Data Migration (20h), Configuration (22h), Training (8h)
- Description: Configuration, Data Migration, and Training associated with the standard fundraising requirements within Common Ground. Ideal for small to medium size organizations with 10 users or less.

### 3. Common Ground with Convio Products “Enhanced”

- Time: 80 hours
- Hourly rate: NPO rate of \$150 with 10% Convio Discount
- Price: \$10,800
- Deliverables: Data Migration (30h), Configuration (30h), Training (8h) and Integration (12h)
- Description: Configuration, Data Migration, Training and Convio Integration associated with the standard fundraising requirements within Common Ground. Ideal for small to medium size organizations with 20 users or less.

#### *Client Considerations:*

- Discounts are approved for all NPO's operating expenses of one million annually. Other organization will be considered at this discount but not guaranteed.
- All training will be with a maximum of two contacts.
- Packages assume a 1 hour operation process review. Should review reveal that package does not fit in required scope of clients needs an addendum to the agreement will be drafted for client approval.
- Self Starter package is recommended for experienced users only. Idealist Consulting reserves the right to decline any prospective client of this option.
- All integration includes Convio products only. Other solutions will be considered but no guaranteed at that price.
- Data Migration is for only one data source with under 30,000 records and no more than 15 tables. Other will data structures will be considered but not guaranteed within the package price.
- Prices subject to change without notice.