

All dates in delivery calendar are estimates and are to be referenced as target dates only. Average time is based on previous projects of similar deliverables. Target dates represent the projected completion date of that stage.

PHASE NAME	Target Delivery Date	Ave. Time	Stage Description	Roles	STATUS
Requirements Phase: Operation Process Review	TBD	3 days	Idealist to review the following material: -Client Salesforce requirements -Client Reports -Client OPR -Additional support material	TBD	OPEN
Customization Phase: Wire Frame, Beta Version and Published Version, Client Acceptance	TBD	2 - 4 weeks	Client reviews Wire Frame configuration and submits a breakdown of adjustments that should be considered for Beta configuration. Idealist makes workable adjustments to database. Client to review any revisions of Salesforce Beta configuration and prepare any changes for Published configuration. Idealist makes final adjustments. Data (If any) submitted for import. Walk-through of configuration from beginning to end...Client Acceptance is documented.	TBD	OPEN
Data Migration Phase: Data migration review, Data migration.	TBD	1 -2 weeks	Data review and adjusted for import. Client to evaluate if training is needed or not.	TBD	OPEN
Training Phase: User Adoption Review, User training, Go Live	TBD	1 -2 weeks	Training may take place during this phase. Users adopt system and track any needed adjustments.	TBD	OPEN
Post Launch: Project Review and Post Launch	TBD	1 day	Review project deliverables and assess the need to reengage product delivery cycle.	TBD	OPEN